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THEIR APPROACH

They believe that their process makes life easier for customers. Preparing one application for financial assistance - upfront - under the guidelines they have put together, and then distributing that application to appropriate banks and agencies with a proposed finance structure, saves the customer and the financiers time and yields better results.

SERVICE PARTNERS

They work with many local, regional and national banks, credit unions, secondary lenders, investors, municipalities, state agencies, and federal agencies.

OFFICE CONTACT & MAILING ADDRESS

Strafford Economic Development Corporation of New Hampshire is located in the Cocheco Falls Millworks office building in downtown Dover, NH. When visiting the office, please use the Central Avenue entrance, next to Blue Latitudes Bar & Grille. **SEDC of NH**, 100 Main Street, Suite 101, Dover, New Hampshire 03820. **E:** info@SEDCNH.org. They encourage you to contact SEDC of NH regarding your business needs. Communications with SEDC of NH is prompt, confidential, and free. Call, e-mail, or stop by the office to discuss what SEDC can do for you today.

THEIR TEAM

Their staff & directors have a strong, diverse business background with the collective experience to make it all work.

- Acquisition
- Building Rehabilitation
- Construction
- Energy Conservation
- Machinery and Equipment
- Permanent Working Capital
- Research and Development
- Training
- Working Capital

The Farmington Economic Development Committee (FEDC) manages the Business Directory on the Town Website in order to promote local businesses. The goal of the FEDC is to include all Farmington businesses from small home businesses to large companies. We encourage you to add your business to the list. This service is free of charge to Farmington businesses. Please Contact Resta Detwiler, Economic Development Chairman at (603)755-2823, by email: myladyisacat@yahoo.com, or on Facebook. You can send me your information personally or download the form on the Town's website to email back or return to the Town Municipal Building. Thank you.

IMPORTANT BUSINESS LINKS

NH Division of Economic Development - NHED.com
NH Department of Labor – NH.gov ·
NH Department of Employment Security – NHES.NH.gov · ·
Strafford Regional Planning Commission –
straffordregion.org ·
NH Small Business Development Center – nhsbdc.org
SCORE Lakes Region – scorelakesregion.org
Small Business Administration NH Branches – sba.org
WEDCO - Wedco-nh.org

NEW HAMPSHIRE SECTOR PARTNERSHIPS INITIATIVE

The Sector Partnerships Initiative is a new **industry-driven** statewide initiative to help businesses in targeted industries address their workforce needs, while helping workers prepare for and advance in careers in these critical sectors. The initiative is initially focusing on four industries: **manufacturing, hospitality, health care, and information technology**. This initiative is through NH Works.

Through this innovative public/private collaboration, groups of businesses within each target industry will convene on a regular basis to identify shared hiring, training, and retention needs. Businesses will then work with a range of critical partners to develop training programs and other workforce services to address businesses' shared workforce needs. These partners include:

- Community-based organizations.
- Education and training providers like career and technical education centers and community and technical colleges, and
- Registered apprenticeship providers.

The workforce solutions developed by these partnerships will simultaneously help workers prepare for jobs and advance in these critical industries.

The initial phases of the initiative include completing a comprehensive labor market analysis of the targeted sectors, as well as identifying existing resources throughout the state that can be leveraged to support these partnerships. Sector partnerships in the targeted industries will launch after that, developing new training programs or refining existing services based on the needs of businesses.

The SPI has contracted with Jobs for the Future to provide a suite of services to support the success of the sector partnerships, including:

- **Labor market analysis**
Using traditional and real-time sources, identify target sectors statewide with middle-skill job opportunities as well as the skills, education, and requirements needed in those sectors.
- **Asset mapping**
Identify existing assets/resources across the state within these sectors
- **Workforce planning**
Building on the labor market analysis and asset mapping, work with appropriate sector intermediaries and industry champions to develop sector partnerships
- **Sector launch events**
Support in-person launch events in each sector, which will include sharing initial data and planning next steps for the partnerships

For more information, contact:

Phil Przybyszewski, Workforce Solutions Project Director,
Community College System of New Hampshire
Ph: 603.206.8185
Email: pprzybyszewski@ccsnh.edu

Included with this newsletter is information on the Town's two Economic Revitalization Zones. Please watch for information on an upcoming Farmington Economic Development Committee and the NH Department of Resources & Economic Development (DRED) informational meeting regarding these zones. This meeting will include a DRED representative to answer all your questions.